



DIRECT PURCHASING & DISTRIBUTION POLICY (DPDP)

January 2012

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1. BACKGROUND INFORMATION

This Direct Purchasing and Distribution Policy (“Policy”) governs the sale and distribution of Products sold by LifeScan, Inc. (“LifeScan”) for distribution in the United States. This Policy supersedes all prior policies, understandings or agreements between purchaser and LifeScan regarding the distribution of its Products unless otherwise stated in this Policy or in a written agreement specifically referencing this Policy. Unless otherwise set forth in an agreement to which LifeScan is a party, the terms and conditions set forth herein, shall control.

This document applies to the external customer who has set up a direct purchasing account with LifeScan Inc. Customer’s order and acceptance of Product, notwithstanding what Customer’s documents (including without limitation any purchase order) may say, signifies and confirms Customer’s understanding and acceptance of this Policy and the rights of LifeScan herein.

2. DEFINITIONS

Affiliate: means any entity that is currently or in the future controlled by, under the control of, or under common control with a party, or controls a party. LifeScan Affiliates include, but are not limited to, Johnson & Johnson Health Care Systems Inc. (“JJHCS”) and Johnson & Johnson Sales & Logistics Company.

Authorized Distributor: means a Distributor that has been approved as such by LifeScan, JJHCS, JOM or a LifeScan Affiliate for distribution of LifeScan goods in the United States. A list of all Authorized Distributors is contained on www.jnjgateway.com.

Consumer: means an individual end-user (i.e. a patient) of Product.

Counterfeit Goods: means items made in imitation of Products manufactured by LifeScan or a third-party authorized by LifeScan and intended to deceive anyone in the supply chain, including any Consumer, as to the origin of such items.

Customer or Customers: means any entity that purchases Product directly from LifeScan. A Customer may also be a Distributor or a LifeScan Authorized Distributor.

Customer and Financial Services (CFS): means LifeScan Credit Risk and Accounts Receivable support and is the point of contact for all direct Customer accounts receivable inquiries.

Customer and Logistics Services (CLS): means LifeScan Distribution and Order Management support and is the main point of contact for all logistic related Customer inquiries.

Distributor: means a Customer of LifeScan that purchases LifeScan Product for resale to other business customers (such as retailers or hospitals, but not Consumers).

Diverted Product: means Product that was originally sold by LifeScan or a LifeScan Affiliate for distribution into a country or geographic region other than the United States or its territories, or that was originally sold for distribution into any channel other than retail, other than as originally intended, and in violation of a policy, contract law or regulation.

Drop ship: means a Product order that is invoiced by LifeScan to a Distributor and shipped directly by LifeScan to the Distributor's customer.

LifeScan Price List: means Official LifeScan Price List, AW3037478. Document includes a list of active products with their corresponding case quantities among other information.

Product: means any product available for purchase from LifeScan.

Supply Chain Event: means a commercially significant adjustment to ordinary demand for Product by Customer.

United States: means the 50 United States or the District of Columbia.

Universal Product Code (UPC): means unique product identification for commerce.

3. ORDER MANAGEMENT

3.1 TERMS OF SALE AND SHIPMENT

To qualify as a Customer of LifeScan, Customer must meet the criteria as indicated in this Policy and ensure that Customer's customers are aware of the Policy and, to the best of Customer's knowledge, following the Policy. New Customers must submit a Direct Account Credit Application (Appendix C) that meets LifeScan credit approval criteria.

Customer's primary "Ship To" and "Bill To" locations must be in the United States. Further, neither Customer nor Customer's customer may sell Product outside of the United States. Sale of Product by Customer or Customer's customer outside of the United States is impermissible and may result in legal action by LifeScan, including, but not limited to, immediate termination of contracts, ban from future purchases of Product and/or compensatory or punitive damages. Customer must not sell Product to any person or entity who directly or indirectly resells Products outside of the United States. Customer must provide all appropriate documentation to LifeScan reflecting that Customer has met all regulatory license requirements in accordance with local, state, federal and applicable international laws, rules, statutes or regulations.

LifeScan reserves the right, in its sole discretion, to adjust credit limits as deemed appropriate. Customer must keep its account balance with LifeScan in good standing.

Customer must order no less than \$30,000 in total of Product per calendar year. Authorized Distributors must order no less than \$150,000 in total of Product per calendar year.

LifeScan reserves the right to charge Customer a reasonable surcharge to account for special ordering procedures including, but not limited to, Drop Ship orders and freight charges for expedited shipment requests.

LifeScan reserves the right, in its sole discretion, to immediately terminate purchase activity with a Customer if either the Customer or the Customer's customer buys or sells Product in a manner that is inconsistent with this Policy or with any local, state, federal or applicable international laws, rules, statutes or regulations.

Purchase of Product by Customer from any source other than LifeScan or a LifeScan Authorized Distributor is impermissible and may result in legal action by LifeScan, including, but not limited to, immediate termination of contracts, ban from future purchases of Product and/or compensatory or punitive damages. LifeScan Authorized Distributors may not buy from or trade Product with another Distributor or LifeScan Authorized Distributor.

All Product is FOB Origin, freight and insurance paid with a waiver.

LifeScan will use commercially reasonable efforts to ship Product with Product expiration dating of 12 months or greater from the date of shipment unless otherwise mutually agreed upon in advance by LifeScan and Customer.

3.2 ORDER MANAGEMENT PROCEDURES

Customer will transmit orders for Products to LifeScan using a mutually acceptable format including, but not limited to, fax, email or electronic transmission, as outlined in the LifeScan Purchase Order Form (FOR 1036738). If Customer chooses to use LifeScan order form, Customer can request a soft copy via email at lfsuscls@its.jnj.com. Customer order must include: bill to and ship to address, Customer's account number, purchase order number, date, payment terms, part number, part description, quantity, unit of measure, unit price, line total and purchase order total. Product may be ordered in eaches or cases. All Product quantities ordered in eaches must adhere to full case sizes and not require case splitting. See LifeScan Price List for appropriate case quantities. LifeScan encourages the use of electronic order processes and payments. The recommended product identification number for ordering is the UPC.

3.3 ORDER FREQUENCIES AND VOLUME

LifeScan reserves the right, in its sole discretion, to restrict, limit or cancel orders or any percentage thereof. Any significant adjustment to ordinary demand is considered a Supply Chain Event and must be approved by LifeScan in advance.

4. COUNTERFEIT GOODS AND DIVERTED PRODUCT

4.1 ORIGINAL SOURCING

No Customer or their Affiliates may purchase, or sell, Counterfeit Goods or Diverted Product. The purchase, or sale of such Counterfeit Goods or Diverted Product constitutes a breach of this Policy and will result in the forfeiture of status as a Customer, Distributor or Authorized Distributor, as the case may be, and may result in legal action by LifeScan, including, but not limited to, immediate termination of contracts, ban from future purchases of Product and/or claims for appropriate compensatory and/or punitive damages.

4.2 NO TRADE AMONGST OR BETWEEN DISTRIBUTORS AND AUTHORIZED DISTRIBUTORS

Notwithstanding anything to the contrary in this Policy, Authorized Distributors may not sell Product to, or trade Product with, other Authorized Distributors or Distributors. Such purchases, sales or trades constitute a breach of this Policy and will result in the forfeiture of such parties' status as a Customer, Distributor or Authorized Distributor, as the case may be, and may result in legal action by LifeScan, including, but not limited to, immediate termination of contracts, ban from future purchases of Product and/or claims for appropriate compensatory and/or punitive damages.

5. AUDIT

In order to verify that the Customer has complied with its obligations under this Policy, LifeScan may audit all relevant books and records of the Customer and its Affiliates. If Customer fails to make all such books and records available for audit, LifeScan reserves the right in its sole discretion to limit or restrict shipment to Customer. Audits will be on reasonable notice, during regular business hours and limited to two in any 12-month period. Unless in response to a governmental investigation, audits will be limited to the three-year period prior to the date of the audit notice, provided, however, that if an audit reveals any facts or circumstances from which LifeScan might reasonably infer that Customer has failed to comply with any material term of this Policy, LifeScan shall have the right to expand the audit period to include any period of time during which LifeScan had shipments with the Customer and/or its Affiliates. Further, if an audit reveals any facts or circumstances from which LifeScan might reasonably infer that Customer has failed to comply with any material term of this Policy, LifeScan shall have the right, in addition to any other remedies available to it, to limit or restrict shipment to Customer and its Affiliates. Customer agrees that it will, at all times during the term of this Policy maintain systems capability to capture, record and report sales of all LifeScan Products completely and accurately.

6. TERMS AND CONDITIONS

6.1 TERMS & PAYMENT SCHEDULE

Payment terms from LifeScan to Customer are generally 2% 30, Net 31 date of invoice with funds due in bank on day 30. Occasionally promotional, contract or other terms are offered and payments are due and payable as specified on each invoice. For all payment terms that LifeScan offers, the terms are date of invoice, funds received in LifeScan's bank on the discount due date in order to receive the discount. For those Customers who choose not to utilize EFT or wire transfer as their standard form of payment, ample mailing time must be allowed so that funds are received in LifeScan's bank on the discount due date. Payments received beyond the discount due date will not be honored for the discount and Customer agrees to pay LifeScan within 30 days for any unearned discounts taken. Non-compliance with payment terms may result in the loss of credit terms or delayed shipment.

6.2 ANTICIPATION

All Product is FOB Origin, freight and insurance paid with a waiver. LifeScan reserves the right to charge a reasonable surcharge to account for special shipment requests including but not limited to Drop Ship orders and freight charges for expedited shipment requests. Payments received prior to the due date are appreciated but not expected except as otherwise set forth in a written agreement with LifeScan. There is no additional cash discount or interest offered for any early payments.

6.3 PRICE CHANGE

LifeScan, in its sole discretion, will determine the effective date of any change in price of Product. Price adjustment for inventory on hand or en route to Customer is impermissible. Unless otherwise expressly stated by LifeScan, price changes will be effective immediately. All orders received by LifeScan will be shipped at the price in effect at the time of LifeScan's receipt of order. In the event of a price change, LifeScan will not allow any buy-in. LifeScan reserves the right to monitor and/or restrict orders to historical levels. LifeScan reserves the right to restrict Customer orders placed in anticipation of Product price changes by using methodology, including, but not limited to, current vs. historical purchase trends.

7. INVENTORY MANAGEMENT

7.1 RETURNED GOODS

Prior Authorization by LifeScan is required for any returned goods. Customer agrees to comply with the LifeScan Returned Goods Policy (Appendix A). LifeScan reserves the right to amend the foregoing policies in its sole discretion at any time.

Product purchased directly from LifeScan by that is damaged in transit shall immediately be reported to LifeScan's 3rd Party Return Service Provider at 877-644-0004.

Product purchased from an Authorized Distributor that is damaged in transit should be returned to such Authorized Distributor. LifeScan will not accept any damaged Product that was not purchased directly from LifeScan.

7.2 OBSOLESCENCE AND RATE OF RETURN LIMITS

LifeScan reserves the right to limit or restrict Customer purchase activity for Customers with Product obsolescence and/or return rates that are considered excessive. Recalls and LifeScan initiated returns are excluded from these calculations.

7.3 PRODUCT COMPLAINTS, RECALL NOTIFICATION PROCESS AND PROCEDURE

LifeScan will notify Customer in the event of a Product withdrawal or recall and provide instructions on how to assist LifeScan in recovering and returning all affected merchandise. Customer shall promptly contact LifeScan Customer Service at 800-227-8862, in the event it becomes aware of any complaints regarding Product quality or performance.

7.4 STORAGE OF PRODUCT

Customer takes full responsibility to meet Product storage requirements as indicated on Product packaging.

8. FINANCIAL MANAGEMENT

8.1 DEDUCTIONS

Any deductions for amounts otherwise due and owing LifeScan must be accompanied by appropriate supporting documentation, and must have received prior authorization from LifeScan's CFS Department. Unauthorized deductions and those submitted without proper documentation may result in immediate purchase suspension. Invalid deductions must be repaid to LifeScan immediately upon request.

8.2 CHARGEBACK SUBMISSIONS

Customer agrees to comply with the LifeScan Guidelines for Chargeback Submissions (Appendix B). LifeScan reserves the right to amend the foregoing Guidelines in its sole discretion at any time.

8.3 POST AUDIT CLAIMS

Claims for pricing and invoice discrepancies must be submitted within 24 months from the invoice date. All claims must be fully documented and submitted to LifeScan sixty (60) days prior to any deductions pursuant to this Policy. Additionally, claims prepared by any third parties on behalf of Customer (e.g., outside audit firm) must be thoroughly reviewed and approved by the Customer's management before being submitted to LifeScan or any LifeScan Affiliate.

8.4 NON-COMPLIANCE FEES

LifeScan does not allow or pay non-compliance fees. Any deductions taken on invoices received will not be honored and could result in purchase suspension. Non-Compliance fees include, but are not limited to early or late requested order arrival dates, missed order delivery appointments, carton or labeling requests, or any other non-compliance fees.

8.5 CREDIT REVIEW

Customer is required to furnish financials upon request. Financial documents requested by LifeScan CFS department are used along with other factors to determine a Customer's credit limit. Acceptable financial documents are a Customer's Income Statement, Balance Sheet and Cash Flow Statement for the period requested; audited financial statements are preferred. Substitutions to these documents, such as a tax return, must be approved in advance. Refusal to provide financial documents may result in Customer's account being placed on credit hold.

9. GENERAL PROVISIONS

9.1 RESPONSIBILITIES

Customer shall abide by this Policy and with any local, state, federal or applicable international laws, rules, statutes or regulations governing resellers or Distributors of Products.

9.2 PRODUCT AND PRICING MANAGEMENT

It is the Customer's responsibility to maintain Product and pricing information on its own systems. LifeScan will make commercially reasonable efforts to notify Customer of any changes to Products.

9.3 USE OF DATA

Product and pricing related data is the property of LifeScan. Customers are strictly forbidden from using or providing any Product and pricing related data for anything other than its internal administrative purposes unless expressly authorized by LifeScan. This data may not be shared with subsidiaries, alliances, joint ventures or any relationship between the Customer and any other Affiliate Customers and/or competitors. This prohibition includes, but is not limited to, presenting Product and pricing data in a manner that is in conflict with any interest of LifeScan.

9.4 SERVICES OR FEES

LifeScan does not pay for services or fees unless pre-approved and agreed to in writing by an authorized agent of LifeScan or a LifeScan Affiliate.

9.5 CONFIDENTIALITY

Except as provided herein, all written or verbal information disclosed by LifeScan shall be considered confidential. Only information that LifeScan has marked for disclosure, is available via LifeScan's web sites, or is available through public record, shall be considered non-confidential. This Policy does not replace or supersede any existing non-disclosure or confidentiality Agreements between or among LifeScan and its Customers.

9.6 TAXES

Customer bears sole responsibility for payment and/or collection for taxes from its customers in accordance with any local, state, federal, or applicable international laws, rules, statutes or regulations. Customer also bears sole responsibility for any import/export fees or any other similar obligations related to a sale from the Customer to its customers.

10. APPENDICES

10.1 Appendix A – LifeScan Returned Goods Policy Procedures

10.2 Appendix B – Guidelines for Chargeback Submissions

10.3 Appendix C – Direct Account Credit Application

Appendix A – LifeScan Returned Goods Policy Procedures



LifeScan Returned Goods Policy Procedures

SCOPE:

This Policy applies to all LifeScan Customers that are approved and authorized to purchase directly from LifeScan, Inc. in the United States.

We recognize that neither LifeScan nor LifeScan's U.S. Customers have total control over each of the steps in the Product supply chain and we, therefore, endorse, and have adopted the following returned goods and expense reimbursement guidelines, as outlined in the 2006 Joint Industry Report (JIR). To access the 2006 JIR please go to: <http://www.gmabrands.com/publications/docs/productrecl.pdf>

General Eligibility

(a) **Product Return Credit.** Any Product returned by Customer will be considered for purposes of determining a credit to be paid by LifeScan pursuant to this Policy under the following conditions:

1. the Product will expire in 6 months or less (*Product expiration occurs on the last day of the month of the expiration noted on the Product*)
2. the Product is less than or equal to 12 months past expiration
3. the Product is manufactured without expiration date
4. the Product is discontinued as per discontinuation notices sent by LifeScan
or
5. the Product is directed to be returned by an authorized LifeScan recall

(b) **No Product Return Credit.** Product returned by Customer will not be considered for purposes of determining a credit to be paid by LifeScan pursuant to this Policy under the following conditions:

1. the Product has a prescription label attached or has been prescribed for a particular Consumer/patient
2. the Product is partial, empty, or used
3. the Product is destroyed or donated by Customer
4. the Product is not sold or marketed by LifeScan, Inc. in the United States
5. the Product is not purchased directly from LifeScan, Inc. in the United States
6. the Product is diverted, counterfeit, adulterated, tampered or over labeled
7. the Product is purchased, obtained or sold in a manner that violates any applicable law, including the customs laws of the United States
8. any Product for which a request for reimbursement has been submitted to any entity
9. any Customer, Distributor or Authorized Distributor overstock or excess inventory

LifeScan Customers should advise all Consumers who have a LifeScan Product that has been opened, used or has experienced a failure to contact LifeScan's Customer Service at 800-227-8862 to speak directly to a customer care advocate.

Reimbursement Policy:

All returns must be assigned a Returned Goods Authorization (“RGA”) number *prior* to return. Contact Carolina Logistics, Inc, LifeScan’s authorized returned goods service provider, by phone at 877-644-0004 or email at lifescanreturns@inmar.com to be assigned an RGA number.

- RGA numbers only provide authorization for return of Product and do not guarantee the issuance of credit. Disapproved RGAs will not receive any credit.
- All returns are final.
- All Products must be received by LifeScan’s authorized return processing center within 30 days of the RGA issuance date.
- Actual credit will be determined after the authorized returned Product is received and inspected at our authorized return facility and credit will be issued per this Returned Goods Policy. If there is a discrepancy between the expected amount of Product to be received, and the actual amount of Product received by LifeScan, credit will be issued based on actual Product received.
- All returns outside of this Policy must be repaid to LifeScan immediately upon request.
- All transportation charges, including insurance, are the responsibility of the Customer. LifeScan does not accept deductions for freight or insurance charges.
- Approved returns must be sent to the authorized LifeScan Product return facility:

Inmar/Carolina Logistics Services, Inc.
10400 Marina Drive
Olive Branch, MS. 38654
Phone: 877-644-0004
Fax: 662-890-7978
E-mail: lifescanreturns@inmar.com

Reimbursement Policy Rates:

The basis for LifeScan’s reimbursement rate is the “Published Price”, (as defined below) plus shared handling costs related to Product damages and Unsaleables as identified in the 2006 JIR.

Handling Costs totaling \$0.408 are based upon the shared responsibility approach outlined in the 2006 JIR and are calculated as follows:

Pre-damage Direct Product Cost	\$0.085
Post-damage Cost	\$0.094
Reclamation Center Processing Cost	\$0.229
<u>TOTAL HANDLING COSTS</u>	<u>\$0.408</u>

LifeScan reserves the right to change this rate.

Definitions: Unless specified herein, all capitalized terms have the definition set forth in LifeScan's Direct Purchasing and Distribution Policy.

Consumer Unit: is defined as the complete Product package intended to be purchased by the Consumer. All Unsaleable Product reimbursements will be on a per Consumer Unit basis.

Post-damage Costs: are the post-damage handling costs per Product unit, at low cost efficient operator rate level, as referenced in the 2006 JIR and in the 2005 JIR "Improving Unsaleables Management Business Practices". These costs typically occur after damage to the Product has been identified in the store and before it arrives at the reclamation center.

Pre-damage Direct Product Costs: per Product unit, as referenced in the 2006 JIR, are handling and storage costs that occur before damage is identified as Product moves through the chain of distribution. This includes costs incurred at the warehouse, during transportation to the store and at the store itself. Store costs for retail shelf space, checkout and bagging are excluded.

Published Price: is the lesser of the invoice price paid to LifeScan by Customer or the current published list or eligible contracted price.

Reclamation Center Processing Costs: are handling and storage costs that occur as an item is processed through a reclamation center. This charge is based on a separate sort of all LifeScan Products.

Unsaleables: are defined as Product removed from the primary channel of distribution, regardless of the reason for removal. This includes Product discontinuations, damaged, seasonal or expired Products.

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Appendix B – Guidelines for Chargeback Submissions



Guidelines for Chargeback Submissions

*Chargebacks must be sent via EDI /or Excel® spreadsheet

Submit all of the following information:

- Distributor's Full Name, Street Address, City, State, Zip, and DEA# if available. No Post Office Boxes are accepted.
- Debit Memo reference number or Claim Number
- Total Claim Amount
- The facility's DEA# if available. Otherwise, please include the full "Ship-To" address: Name, Street Address, City, State, and Zip. Post Office Boxes are not acceptable "Ship-To" addresses.
- Invoice Number
- Date of Shipment
- Contract Number
- Full NDC Code or LifeScan Product code
- Quantity as stated on the contract.* (The reported quantity should match the units of measure in which the Product was purchased from LifeScan.) LifeScan does not accept chargebacks with each as a quantity.
- Contract Price as stated on the contract*
- Claim amount of the item submission
- Extended Rebate Amount
- List Price

**If you require a copy of the contract, please call the Contract Management Support Center at 800-814-9301 or email csupport@hcsus.jnj.com. Please include your contract number.*

RESUBMISSION POLICY

- Claims for additional payment must be resubmitted within 60 days of receipt of payment.
- All resubmission must include the cover page of the reconciliation with the pages containing the discrepancies, and be accompanied with proper documentation to substantiate the claim. The following provides examples of proper documentation for some common types of resubmissions:

Chargeback denied for an unknown Customer

- Resubmission must include the full address. Also, please provide a copy of the membership list verifying facility eligibility for the group at the time of the ship date reported.

Chargeback denied due to error in pricing or Product codes

- Resubmission must include a copy of the contract from Johnson & Johnson Health Care Systems showing the price requested for Product(s) or Product codes.

Chargeback denied for membership eligibility

- Resubmission must be accompanied by a copy of membership for the requested group covering the ship date of the purchase.

Appendix C – Direct Account Credit Application



1000 Gibraltar Drive, Milpitas, CA 95035

DIRECT ACCOUNT CREDIT APPLICATION

Please fax to (408) 946-1670 Attn: Customer Financial Services

Please Check One: ALD Mail Order
 Mail Order Retail

Additional Bill/Ship Location Requested
Customer Number # _____

IMPORTANT NOTES:

All fields are required. Incomplete credit application will not be processed.

All accounts are subject to credit approval, therefore completion of this form does not constitute establishment of direct account.

Section I

Company Information

Company Legal Name: _____
 DBA (if applicable) _____
 Contact Person: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Telephone Number: () _____
 Fax Number: () _____
 Email Address: _____
 Tax ID Number: _____

Billing Information

(If different from company information)

Company Name: _____
 Contact Person: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Telephone Number: () _____
 Fax Number: () _____
 Email Address: _____
 Tax ID Number: _____

Business Type/Organization: Corporation Partnership Proprietorship LLC
 Non-Profit Organization Government Agency

Will your company's purchases be: Taxable Resale Mixed
 If purchases are for Resale or Mixed, resale certificate must accompany this credit application.

No. of Years in Business: _____
Requested Credit Limit: _____

Anticipated Annual Purchases: _____

Shipping Information

Company Name _____
 Contact Person: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Telephone Number: () _____
 Fax Number: () _____

Additional Shipping Location

Company Name _____
 Contact Person: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Telephone Number: () _____
 Fax Number: () _____

Other name(s) under which Company has done business

Name: _____

Name(s) and titles of authorized buyer(s)

Name: _____

Name: _____

Principal/Owner Information

Name: _____

Contact Person: _____

Address: _____

City: _____

State: _____

Zip: _____

Telephone Number: () _____

Name: _____

Contact Person: _____

Address: _____

City: _____

State: _____

Zip: _____

Telephone Number: () _____

Trade Credit Information**Bank Reference**

Bank Name: _____

Account #: _____

Routing # _____

Address: _____

City: _____

State: _____

Zip: _____

Telephone Number: () _____

Contact Person: _____

Fax Number: () _____

Trade Reference #1:

Company Name: _____

Account#: _____

Address: _____

City: _____

State: _____

Zip: _____

Telephone Number: () _____

Contact Person: _____

Fax Number: () _____

Trade Reference #2

Company Name: _____

Account#: _____

Address: _____

City: _____

State: _____

Zip: _____

Telephone Number: () _____

Contact Person: _____

Fax Number: () _____

Trade Reference #3

Company Name: _____

Account#: _____

Address: _____

City: _____

State: _____

Zip: _____

Telephone Number: () _____

Contact Person: _____

Fax Number: () _____

Authorization to check bank and trade reference

I authorize the LifeScan Customer Financial Services Department to check bank and business references listed.
 LifeScan reserves the right to conduct background check for wholesalers & distributors approved for direct account.
 If the account is authorized to purchase product on open account, it is understood that all purchases are payable according to the terms specified on each invoice and that payments must be received in the bank by the due date in order to earn the cash discount.
 Non compliance with terms could result in loss of credit terms or delayed shipment.

Customer Signature (authorized signature)	Title	Date
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Name (Please Print)

Section II To be completed by a LifeScan Professional Sales Representative (PSR)**Trade Information**

WHS – Wholesale	TRB - Durable Medical Equipment (DME)	RET - Retail Pharmacy
MPB - Mail Order	HOS - Integrated Healthcare Network/Hospital	TCB - Combination Food/Drug
MNG - Managed Care-Mail Order	PHA - Pharmacy/Drugstore	NHO - Nursing Home
MME - Mass Merchandiser	HMO - Health Maintenance Organization	NDF - US Federal Government

LifeScan PSR Signature	Terr.# / Voicemail#	Date
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Contract Services Area Analyst Signature	Ext.#	Date
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Credit Limit: \$	Date Approved / Declined:
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Comments:

Credit Analyst Signature:	Customer Number:
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